



**Condensed
Consolidated
Interim Financial
Statements**

30 September

2023

Contents Condensed Consolidated Interim Financial Statements

The Board of Directors' and CEO's Report	3	4 Business combinations	12
Consolidated Statement of Income	5	5 Segment information	13
Consolidated Statement of Comprehensive Income	6	6 Revenues	15
Consolidated Statement of Financial Position	7	7 Expenses by nature	15
Consolidated Statement of Changes in Equity	8	8 Net finance costs	15
Consolidated Statement of Cash Flows	9	9 Income tax	15
Notes to the Condensed Consolidated Interim Financial Statements	10	10 Earnings per share	16
1 General information	10	11 Property, plant and equipment	17
2 Base of preparation and use of judgments and estimates	10	12 Goodwill and intangible assets	17
3 Non-IFRS measurement	11	13 Equity	18
		14 Borrowings and lease liabilities	19
		15 Financial instruments	20
		16 Contingencies	21
		17 Related party transactions	21
		18 Subsequent events	21
		Appendices	22
		1 Quarterly results	22
		2 Definitions and abbreviations	23

The Board of Directors' and CEO's Report

Marel is a leading global provider of advanced processing equipment, systems, software and services to the food processing industry. Marel has a global reach with local presence in over 30 countries, with sales and service engineers servicing customers in over 140 countries.

The Condensed Consolidated Interim Financial Statements for the nine-month period ended 30 September 2023 comprise the financial statements of Marel hf. ("the Company") and its subsidiaries (together "the Group" or "Marel"). The Condensed Consolidated Interim Financial Statements are prepared in accordance with IAS 34 'Interim financial reporting' and should be read in conjunction with the Group's Annual Consolidated Financial Statements as at and for the year ended 31 December 2022.

The Condensed Consolidated Interim Financial Statements do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to understand the changes in the Group's financial position and performance from year end 2022.

These Condensed Consolidated Interim Financial Statements for the nine-month period ended 30 September 2023 have not been audited nor reviewed by an external auditor.

Operations in nine-month period ended 30 September 2023

The consolidated revenues for Marel for the nine-month period ended 30 September 2023 are EUR 1,273.4 million (2022: EUR 1,219.5 million). The adjusted result from operations for the same period is EUR 110.3 million or 8.7% of revenues (2022: EUR 102.5 million or 8.4% of revenues).

The bridge between adjusted result from operations and result from operations as shown in the Consolidated Statement of Income is as follows:

	YTD 2023	YTD 2022
Adjusted result from operations ¹	110.3	102.5
Non-IFRS adjustments	(42.5)	(43.6)
Result from operations	67.8	58.9

¹ Result from operations is adjusted for PPA related costs, including depreciation and amortization and acquisition related expenses. In Q3 2022, Q4 2022, Q2 2023 and Q3 2023, result from operations is adjusted for restructuring costs.

At 30 September 2023 the Company's order book amounted to EUR 561.7 million (at 31 December

2022: EUR 675.2 million). Orders received for the nine-month period ended 30 September 2023 amounted to EUR 1,159.9 million (2022: EUR 1,320.6 million).

Net cash from operating activities during the nine-month period was EUR 53.4 million (2022: EUR 25.7 million). The increase in net cash from operating activities is due to higher result from operations and favorable working capital movements, offset by higher payments on interest, finance costs, and income taxes.

Capital expenditures for the nine-month period ended 30 September 2023 were EUR 80.4 million (2022: EUR 68.0 million), focusing on initiatives to automate and digitize our manufacturing platform, supply chain and aftermarket business. After a period of elevated investments, cash capital expenditures excluding R&D investments are expected to be at normalized levels of 2-3%. Investments in past quarters were instrumental to secure business and aftermarket growth. Focus in coming quarters on reaping benefits from investments and ensuring the full focus of our team on customer centricity to convert the pipeline into orders.

At 30 September 2023, net cash and cash equivalents were EUR 60.0 million (31 December 2022: EUR 75.7 million). Net interest-bearing debt increased from EUR 816.7 million at the end of 2022 to EUR 871.9 million as per 30 September 2023.

Based on the Company's 2023 Annual General Meeting resolution, a dividend of EUR 11.7 million (EUR 1.56 cents per share) was declared to the shareholders in Q1 2023 for the operational year 2022. This corresponds to approximately 20% of net result for the operational year 2022 (in Q1 2022: a dividend of EUR 38.7 million, EUR 5.12 cents per share, corresponding to 40% of net result for the year 2021, was declared and paid out to shareholders for the operational year 2021). The dividend was fully paid in Q2 2023.

Acquisition E+V Technology

On 4 April 2023, Marel acquired 100% of the operating assets related to E+V Technology ("E+V"), a global provider of advanced vision systems for the meat and poultry industries. E+V was founded in 1992, has 19 employees and annual revenues are around EUR 5 million. The company is headquartered in Oranienburg, Germany. The acquisition provides a great opportunity to leverage E+V's long-standing customer relationships and Marel's global sales and service network to drive further sales of grading and classification solutions, enhance local service capabilities and provide a customer-centric experience.

Outlook

Market conditions remain challenging resulting in elevated uncertainty. Headwinds expected to moderate in coming quarters, supported by optimization actions and general easing in supply chain and logistics, resulting in improved operational performance towards the financial targets. Labor scarcity, inflation and rising input costs, coupled with favorable secular trends, focused on automation, robotics technology and digital solutions that support sustainable food processing, will continue to support organic growth outlook in the long term.

Management is committed to the financial targets to reach 14-16% EBIT, gross profit of ~38-40% of revenues, and OPEX of 24% consisting of SG&A of ~18% and innovation of ~5-6%. Focus on delivering healthy growth and margin enhancement to reach a sustainable 14-16% EBIT level in the course of 2024.

Growth is not expected to be linear but based on opportunities and economic fluctuations. Operational results may vary from quarter to quarter due to general economic developments, fluctuations in orders received and timing of deliveries of larger systems.

Statement by the Board of Directors and the CEO

According to the Board of Directors' and CEO's best knowledge, the Condensed Consolidated Interim Financial Statements are prepared in accordance with IAS 34 'Interim financial reporting' and give a true and fair view of the consolidated financial performance of the Group for the nine-month period ended 30 September 2023, its assets, liabilities and consolidated financial position as at 30 September 2023 and its consolidated cash flows for the nine-month period ended 30 September 2023.

Furthermore, in our opinion the Condensed Consolidated Interim Financial Statements and the endorsement of the Board of Directors and the CEO give a fair view of the development and performance of the Group's operations and its position and describe the principal risks and uncertainties faced by the Group.

The Board of Directors and CEO of Marel hf. hereby ratify the Condensed Consolidated Interim Financial Statements of Marel hf. for the nine-month period ended 30 September 2023 with their signatures.

Gardabaer, 23 October 2023

Board of Directors

Ann Elizabeth Savage
Board Director

Lillie Li Valeur
Board Director

Svafa Grönfeldt
Board Director

Arnar Thor Masson
Chairman of the Board

Astvaldur Johannsson
Board Director

Olafur S. Gudmundsson
Vice-Chairman

Ton van der Laan
Board Director

Chief Executive Officer

Arni Oddur Thordarson

Consolidated Statement of Income

In EUR million unless stated otherwise	Notes	Q3	Q3	YTD	YTD
		2023	2022	2023	2022
Revenues	3 & 5 & 6	403.6	450.6	1,273.4	1,219.5
Cost of sales	3 & 7	(260.5)	(301.9)	(835.2)	(805.3)
Gross profit	3	143.1	148.7	438.2	414.2
Selling and marketing expenses	3 & 7	(59.5)	(63.5)	(186.0)	(176.2)
General and administrative expenses	3 & 7	(29.2)	(36.9)	(98.9)	(101.0)
Research and development expenses	3 & 7	(26.8)	(29.2)	(85.5)	(78.1)
Result from operations	3	27.6	19.1	67.8	58.9
Finance costs	8	(16.5)	(7.7)	(43.3)	(12.3)
Finance income	8	1.4	8.8	3.6	14.9
Net finance costs	8	(15.1)	1.1	(39.7)	2.6
Share of result of associates		(0.0)	(0.1)	(0.4)	(1.7)
Impairment loss of associates		-	(7.0)	-	(7.0)
Result before income tax		12.5	13.1	27.7	52.8
Income tax	9	(2.4)	(4.2)	(5.4)	(12.6)
Net result		10.1	8.9	22.3	40.2
Of which:					
- Net result attributable to Shareholders of the Company	10	10.1	8.9	22.3	40.2
- Net result attributable to non-controlling interests		-	-	-	0.0
Earnings per share for result attributable to Shareholders of the Company during the period (expressed in EUR cent per share):					
- Basic	10	1.34	1.18	2.96	5.33
- Diluted	10	1.34	1.18	2.96	5.29

Consolidated Statement of Comprehensive Income

In EUR million	Notes	Q3 2023	Q3 2022	YTD 2023	YTD 2022
Net result		10.1	8.9	22.3	40.2
Items that are or may be reclassified to profit or loss:					
Foreign currency translation differences	13	5.8	11.4	1.3	14.3
Cash flow hedges	13	1.7	(0.5)	7.3	1.8
Deferred income taxes	13	(0.3)	0.1	(1.7)	(0.4)
Other comprehensive income / (loss) for the period, net of tax		7.2	11.0	6.9	15.7
Total comprehensive income for the period		17.3	19.9	29.2	55.9
Of which:					
- Total comprehensive income attributable to Shareholders of the Company		17.3	19.9	29.2	55.9
- Total comprehensive income attributable to non-controlling interests		-	-	-	0.0

Consolidated Statement of Financial Position

In EUR million	Notes	30/09 2023	31/12 2022
Assets			
Property, plant and equipment	11	348.6	327.1
Right of use assets		40.0	39.8
Goodwill	12	866.8	859.2
Intangible assets	12	559.9	562.3
Investments in associates		3.4	4.0
Other non-current financial assets		3.7	3.7
Derivative financial instruments	15	5.7	1.5
Deferred income tax assets		36.2	31.6
Non-current assets		1,864.3	1,829.2
Inventories		377.5	403.6
Contract assets	6	55.1	65.8
Trade receivables	6	217.1	218.3
Derivative financial instruments	15	1.9	1.8
Current income tax receivables		5.4	3.0
Other receivables and prepayments		92.3	99.0
Cash and cash equivalents		60.0	75.7
Current assets		809.3	867.2
Total assets		2,673.6	2,696.4
Equity and liabilities			
Share capital	13	6.7	6.7
Share premium reserve	13	442.5	440.2
Other reserves	13	(26.5)	(33.4)
Retained earnings	13	628.7	614.6
Total shareholders' equity		1,051.4	1,028.1
Liabilities			
Borrowings	14	769.4	729.8
Lease liabilities	14	30.0	30.3
Deferred income tax liabilities		88.0	90.7
Provisions		5.1	6.9
Other payables		2.6	7.5
Non-current liabilities		895.1	865.2
Contract liabilities	6	289.1	324.3
Trade and other payables		292.7	316.8
Derivative financial instruments	15	0.3	3.5
Current income tax liabilities		0.8	14.2
Borrowings	14	121.0	121.5
Lease liabilities	14	11.5	10.8
Provisions		11.7	12.0
Current liabilities		727.1	803.1
Total liabilities		1,622.2	1,668.3
Total equity and liabilities		2,673.6	2,696.4

The notes on pages 10-21 are an integral part of the Condensed Consolidated Interim Financial Statements.

Consolidated Statement of Changes in Equity

In EUR million	Share capital	Share premium reserve ¹	Other reserves ²	Other equity	Retained earnings ³	Shareholders' equity	Non-controlling interests	Total equity
Balance at 1 January 2023	6.7	440.2	(33.4)	-	614.6	1,028.1	-	1,028.1
Net result for the period					22.3	22.3	-	22.3
Other comprehensive income			6.9			6.9		6.9
Total comprehensive income for the period	-	-	6.9	-	22.3	29.2	-	29.2
<i>Transactions with owners of the Company</i>								
Options granted / exercised / canceled	0.0	2.3			3.5	5.8		5.8
Dividend					(11.7)	(11.7)		(11.7)
Total transactions with owners of the Company	0.0	2.3	-	-	(8.2)	(5.9)	-	(5.9)
Balance at 30 September 2023	6.7	442.5	(26.5)	-	628.7	1,051.4	-	1,051.4
In EUR million	Share capital	Share premium reserve ¹	Other reserves ²	Other equity	Retained earnings ³	Shareholders' equity	Non-controlling interests	Total equity
Balance at 1 January 2022	6.7	450.3	(22.1)	(13.6)	593.8	1,015.1	8.0	1,023.1
Net result for the period					40.2	40.2	0.0	40.2
Other comprehensive income			16.0	(0.3)		15.7		15.7
Total comprehensive income for the period	-	-	16.0	(0.3)	40.2	55.9	0.0	55.9
<i>Transactions with owners of the Company</i>								
Treasury shares purchased	(0.0)	(19.8)				(19.8)		(19.8)
Treasury shares sold	0.0	4.2				4.2		4.2
Options granted / exercised / canceled	0.0	3.9			0.6	4.5		4.5
Transactions with non-controlling interests				13.9	(0.5)	13.4	(8.0)	5.4
Dividend					(38.7)	(38.7)		(38.7)
Total transactions with owners of the Company	0.0	(11.7)	-	13.9	(38.6)	(36.4)	(8.0)	(44.4)
Balance at 30 September 2022	6.7	438.6	(6.1)	-	595.4	1,034.6	-	1,034.6
Net result for the period					18.5	18.5	-	18.5
Other comprehensive income			(27.3)	-		(27.3)		(27.3)
Total comprehensive income for the period	-	-	(27.3)	-	18.5	(8.8)	-	(8.8)
<i>Transactions with owners of the Company</i>								
Treasury shares sold	0.0	0.0				0.0		0.0
Options granted / exercised / canceled	0.0	1.6			0.7	2.3		2.3
Total transactions with owners of the Company	0.0	1.6	-	-	0.7	2.3	-	2.3
Balance at 31 December 2022	6.7	440.2	(33.4)	-	614.6	1,028.1	-	1,028.1

¹ Includes reserve for share-based payments as per 30 September 2023 of EUR 15.7 million (31 December 2022: EUR 13.3 million).

² For details on other reserves refer to note 13.

³ Includes a legal reserve for capitalized intangible assets related to product development projects as per 30 September 2023 of EUR 109.7 million (31 December 2022: EUR 102.8 million).

Consolidated Statement of Cash Flows

In EUR million	Notes	Q3 2023	Q3 2022	YTD 2023	YTD 2022
Cash Flow from operating activities					
Result from operations		27.6	19.1	67.8	58.9
<i>Adjustments to reconcile result from operations to net cash provided by / (used in) operating activities:</i>					
Depreciation and impairment of property, plant and equipment and right of use assets	11	10.5	10.4	31.8	26.7
Amortization and impairment of intangible assets	12	12.1	11.2	37.0	30.1
Adjustments for other non-cash income and expenses		1.6	2.6	6.8	5.2
Working capital provided by / (used in) operating activities		51.8	43.3	143.4	120.9
<i>Changes in:</i>					
Inventories and contract assets and liabilities		25.2	(8.0)	2.9	(33.1)
Trade and other receivables		8.4	(31.6)	10.9	(70.4)
Trade and other payables		(21.5)	(6.1)	(31.3)	31.6
Provisions		(1.5)	3.4	(2.1)	3.1
Changes in operating assets and liabilities		10.6	(42.3)	(19.6)	(68.8)
Cash generated from operating activities		62.4	1.0	123.8	52.1
Income taxes paid		(13.6)	(9.9)	(30.5)	(20.2)
Interest received		0.2	0.6	1.1	0.8
Interest paid		(17.3)	(4.6)	(41.0)	(7.0)
Net cash from operating activities		31.7	(12.9)	53.4	25.7
Cash Flow from investing activities					
Purchase of property, plant and equipment	11	(9.7)	(18.0)	(41.0)	(36.8)
Investments in intangibles	12	(7.0)	(7.9)	(27.1)	(23.8)
Proceeds from sale of property, plant and equipment	11	0.3	-	0.8	0.6
Acquisition of subsidiaries, net of cash acquired	4	-	-	(11.7)	(479.9)
Net cash provided by / (used in) investing activities		(16.4)	(25.9)	(79.0)	(539.9)
Cash Flow from financing activities					
Purchase of treasury shares	13	-	(2.2)	-	(19.8)
Options exercised	13	-	-	(1.1)	0.6
Dividends paid	13	-	-	(11.7)	(38.7)
Proceeds from borrowings	14	15.0	80.0	65.0	789.8
Repayments of borrowings	14	(16.4)	(59.6)	(27.2)	(200.9)
Payments of lease liabilities	14	(3.5)	(3.7)	(10.7)	(9.8)
Acquisition of non-controlling interests		-	-	-	(16.4)
Net cash provided by / (used in) financing activities		(4.9)	14.5	14.3	504.8
Net increase / (decrease) in cash and cash equivalents		10.4	(24.3)	(11.3)	(9.4)
Exchange gain / (loss) on cash and cash equivalents		(0.9)	3.7	(4.4)	11.9
Cash and cash equivalents at beginning of the period		50.5	100.2	75.7	77.1
Cash and cash equivalents at end of the period		60.0	79.6	60.0	79.6

The notes on pages 10-21 are an integral part of the Condensed Consolidated Interim Financial Statements.

Notes to the Condensed Consolidated Interim Financial Statements

1 General information

Reporting entity

Marel hf. ("the Company") is a limited liability company incorporated and domiciled in Iceland. The address of its registered office is Austurhraun 9, Gardabaer.

The Condensed Consolidated Interim Financial Statements of the Company as at and for the nine-month period ended 30 September 2023 comprise the Company and its subsidiaries (together referred to as "the Group" or "Marel").

The Group is a leading global provider of advanced processing equipment, systems, software and services to the food processing industry.

These Condensed Consolidated Interim Financial Statements for the nine-month period ended 30 September 2023 have not been audited nor reviewed by an external auditor.

These Condensed Consolidated Interim Financial Statements have been approved for issue by the Board of Directors and CEO on 23 October 2023.

The Company is listed on the Nasdaq Iceland ("Nasdaq") and on Euronext Amsterdam ("Euronext") exchanges.

2 Base of preparation and use of judgments and estimates

Base of preparation

These Condensed Consolidated Interim Financial Statements of the Company and its subsidiaries are for the nine-month period ended 30 September 2023 and have been prepared in accordance with IAS 34 'Interim financial reporting' as adopted by the European Union.

The Condensed Consolidated Interim Financial Statements should be read in conjunction with the Group's Annual Consolidated Financial Statements for the year ended 31 December 2022. The Consolidated

Financial Statements for the Group for the year ended 31 December 2022 are available upon request from the Company's registered office at Austurhraun 9, Gardabaer, Iceland or at www.marel.com.

These Condensed Consolidated Interim Financial Statements do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

The Condensed Consolidated Interim Financial Statements have been prepared under the historical cost convention, except for the revaluation of financial assets and liabilities classified as 'fair value through other comprehensive income' or 'fair value through profit or loss', as well as derivative financial instruments, which are reported in accordance with the accounting policies set out in note 2 of the Group's Annual Consolidated Financial Statements for the year ended 31 December 2022.

Items of each entity in the Group, as included in the Condensed Consolidated Interim Financial Statements, are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity ("the functional currency"). The Condensed Consolidated Interim Financial Statements are presented in Euro (EUR), which is the Group's reporting currency.

Accounting policies

The accounting policies applied in these Condensed Consolidated Interim Financial Statements are consistent with those applied and described in the Annual Consolidated Financial Statements for the year ended 31 December 2022, except for the estimation of income tax which is described in note 9. The accounting policies have been applied consistently for all periods presented in these Condensed Consolidated Interim Financial Statements.

A number of new and amended standards became applicable for the current reporting period. The Group did not have to change its accounting policies or make retrospective adjustments as a result of adopting these new and amended standards.

Use of judgments and estimates

In preparing these Condensed Consolidated Interim Financial Statements, management has made judgments and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty are the same as those described in the Group's Annual Consolidated Financial Statements for the year ended 31 December 2022.

3 Non-IFRS measurement

In this note to the Condensed Consolidated Interim Financial Statements Marel presents certain financial measures when discussing Marel's performance that are not measures of financial performance or liquidity under IFRS ("non-IFRS"). Non-IFRS measures do not have standardized meanings under IFRS and not all companies calculate non-IFRS measures in the same manner or on a consistent basis. As a result, these

measures may not be comparable to measures used by other companies that have the same or similar names. The non-IFRS measures are not meant to be considered in isolation or as a substitute for comparable IFRS measures and should be read only in conjunction with our Condensed Consolidated Interim Financial Statements prepared in accordance with IFRS.

Management has presented adjusted result from operations ("adjusted EBIT"), result from operations before depreciation and amortization ("EBITDA") and adjusted result from operations before depreciation and amortization ("adjusted EBITDA") as performance measures because it monitors these performance measures at a consolidated level and believes that these measures are relevant to understanding the Group's financial performance.

Adjusted EBIT is calculated by adjusting result from operations ("EBIT") to exclude the impact of PPA related costs (consisting of depreciation and amortization of acquisition related (in) tangible assets) and acquisition related expenses. In Q3 2022, Q4 2022, Q2 2023 and Q3 2023, result from operations is adjusted for restructuring costs. The reconciliation of adjusted EBIT to the most directly comparable IFRS measure EBIT, is included in the following table.

	As reported	Non-IFRS adjustments	Non-IFRS measures	As reported	Non-IFRS adjustments	Non-IFRS measures
	Q3	Q3	Q3	Q3	Q3	Q3
	2023	2023	2023	2022	2022	2022
Revenues	403.6	-	403.6	450.6	-	450.6
Cost of sales	(260.5)	0.4	(260.1)	(301.9)	13.3	(288.6)
Gross profit	143.1	0.4	143.5	148.7	13.3	162.0
Selling and marketing expenses	(59.5)	5.2	(54.3)	(63.5)	6.5	(57.0)
General and administrative expenses	(29.2)	0.6	(28.6)	(36.9)	4.7	(32.2)
Research and development expenses	(26.8)	2.5	(24.3)	(29.2)	2.6	(26.6)
Adjusted EBIT		8.7	36.3		27.1	46.2
Non-IFRS adjustments		(8.7)	(8.7)		(27.1)	(27.1)
EBIT	27.6	-	27.6	19.1	-	19.1

	Non-IFRS			Non-IFRS		
	As reported	adjustments	measures	As reported	adjustments	measures
	YTD 2023	YTD 2023	YTD 2023	YTD 2022	YTD 2022	YTD 2022
Revenues	1,273.4	-	1,273.4	1,219.5	-	1,219.5
Cost of sales	(835.2)	14.7	(820.5)	(805.3)	14.9	(790.4)
Gross profit	438.2	14.7	452.9	414.2	14.9	429.1
Selling and marketing expenses	(186.0)	15.2	(170.8)	(176.2)	12.6	(163.6)
General and administrative expenses	(98.9)	4.0	(94.9)	(101.0)	10.5	(90.5)
Research and development expenses	(85.5)	8.6	(76.9)	(78.1)	5.6	(72.5)
Adjusted EBIT		42.5	110.3		43.6	102.5
Non-IFRS adjustments		(42.5)	(42.5)		(43.6)	(43.6)
EBIT	67.8	-	67.8	58.9	-	58.9

The non-IFRS adjustments to the result from operations includes the following:

	Q3 2023	Q3 2022	YTD 2023	YTD 2022
PPA related charges	6.8	16.0	33.9	26.1
Acquisition related expenses	0.4	5.6	3.2	12.0
Restructuring costs	1.5	5.5	5.4	5.5
Total non-IFRS adjustments	8.7	27.1	42.5	43.6

The reconciliation of EBITDA and adjusted EBITDA to the most directly comparable IFRS measurement EBIT, for the period indicated is included in the table below.

	Q3 2023	Q3 2022	YTD 2023	YTD 2022
EBIT	27.6	19.1	67.8	58.9
Depreciation, amortization and impairment	22.6	21.6	68.8	56.8
EBITDA	50.2	40.7	136.6	115.7
Non-IFRS adjustments	1.9	20.6	21.9	27.8
Adjusted EBITDA	52.1	61.3	158.5	143.5

4 Business combinations

E+V Technology

On 4 April 2023, Marel acquired 100% of the operating assets related to E+V, a global provider of advanced vision systems for the meat and poultry industries. E+V was founded in 1992, has 19 employees and annual revenues are around EUR 5 million. The company is headquartered in Oranienburg, Germany.

The total investment for the asset purchase amounted to EUR 10.0 million, of which EUR 8.0 million was paid

in Q2 2023 at closing of the deal and the remaining EUR 2.0 million will be paid in one year subject to certain conditions.

Immediately after the acquisition date the PPA activities started. The amounts recorded for the acquisition are provisional. The preliminary purchase price allocation may be further revised within the one year period from the acquisition date if additional information is obtained which might impact the purchase consideration and / or fair value of assets and liabilities.

Provisional goodwill of EUR 5.2 million is allocated to the poultry and meat segments, related to the opportunity to leverage E+V's product portfolio of vision solutions, its long-standing customer relationships and Marel's global sales and service network. The goodwill for the E+V acquisition is deductible for corporate income tax if certain conditions are met.

Impact on the Consolidated Statement of Financial Position in 2023

	E+V
Property, plant and equipment	0.1
Intangible assets	4.5
Inventories	0.2
Assets acquired	4.8
Liabilities assumed	-
Total net identified assets	4.8
Purchase consideration	10.0
Goodwill on acquisition	5.2

Wenger

In Q2 2023, the PPA for Wenger was finalized. No changes were recognized compared to the provisional PPA outcomes reported in the Group's Annual Consolidated Financial Statements for the year ended 31 December 2022.

As part of the acquisition of Wenger Manufacturing LLC ("Wenger") in 2022, Marel donated USD 4.0 million

(EUR 3.7 million) founding the Wenger Marel Charitable Fund in Q1 2023. The purpose of the Charitable Fund is to support the greater Sabetha community in sustainable development and community investments in the areas of 1) reading and STEM education, 2) food, nutrition and water, and 3) community support.

5 Segment information

Operating segments

The identified operating segments comprise the four core business segments. These operating segments form the basis for managerial decision taking.

The following summary describes the operations in each of the Group's reportable segments:

- Poultry processing: Our poultry full-line product range offers integrated systems, software and services for processing broilers, turkeys and ducks;
- Meat processing: Our meat segment is a full-line supplier for primary, secondary and further processing equipment, systems, software and services of pork, beef, veal and sheep;
- Fish processing: Marel provides advanced equipment, systems, software and services for processing salmon and whitefish, both farmed and wild, on-board and ashore;
- Plant, pet and feed: The plant, pet and feed segment provides solutions and services to the pet food, plant-based protein and aqua feed markets.

The reporting entities are reporting their revenues per operating segment based on the segment for which the customer is using Marel's product range. Therefore inter-segment revenues do not exist, only intercompany revenues within the same segment.

Results are monitored and managed at the operating segment level, up to the adjusted result from operations. Adjusted result from operations is used to measure performance as management believes that this information is the most relevant in evaluating the results of the respective Marel segments relative to other entities that operate in the same business segment.

The Group's CEO reviews the internal management reports of each segment on a monthly basis.

Fluctuations between quarters are mainly due to general economic developments, timing of receiving and delivery of orders, margin on projects and business mix. Decisions on tax and financing structures including cash and cash equivalents are taken at a corporate level and are not allocated to the operating segments. The profit or loss per operating segment is the adjusted result from operations; finance costs, taxes and results of associates are reported in the column total.

Intercompany transactions are entered at arm's length terms and conditions comparable to those available to unrelated parties. Information on assets per operating segment is reported; however, decisions on liabilities are taken at a corporate level and as such are not included in this disclosure.

30 September 2023	Poultry	Meat	Fish	Plant, pet and feed	Other	Total
Revenues	635.2	323.9	141.7	157.3	15.3	1,273.4
Adjusted result from operations	95.6	2.4	(5.9)	19.6	(1.4)	110.3
PPA related charges	(0.3)	(11.1)	(1.2)	(20.6)	(0.7)	(33.9)
Acquisition related expenses						(3.2)
Restructuring costs						(5.4)
Result from operations						67.8
Net finance costs						(39.7)
Share of result of associates						(0.4)
Result before income tax						27.7
Income tax						(5.4)
Net result for the period						22.3
Assets excluding cash and cash equivalents	917.0	850.6	263.2	552.1	30.7	2,613.6
Capital expenditures	42.8	17.9	12.8	6.6	0.3	80.4
Depreciation and amortization	(22.5)	(23.5)	(8.3)	(12.7)	(0.9)	(67.9)
Impairment	(0.5)	(0.3)	(0.1)	-	-	(0.9)

30 September 2022	Poultry	Meat	Fish	Plant, pet and feed	Other	Total
Revenues	595.7	380.5	139.2	78.3	25.8	1,219.5
Adjusted result from operations	79.4	10.1	(1.7)	11.7	3.0	102.5
PPA related charges	(0.3)	(10.9)	(1.9)	(12.3)	(0.7)	(26.1)
Acquisition related expenses						(12.0)
Restructuring costs						(5.5)
Result from operations						58.9
Net finance costs						2.6
Share of result of associates						(1.7)
Impairment loss off associates						(7.0)
Result before income tax						52.8
Income tax						(12.6)
Net result for the period						40.2
Assets excluding cash and cash equivalents	908.9	911.4	255.0	641.0	24.1	2,740.4
Capital expenditures	31.3	20.9	10.6	4.4	0.8	68.0
Depreciation and amortization	(19.4)	(24.7)	(6.5)	(5.3)	(0.9)	(56.8)

Geographical information

The Group's operating segments operate in three main geographical areas, although they are managed on a global basis. The Group is domiciled in Iceland.

Assets excluding cash and cash equivalents	30/09 2023	31/12 2022
Europe, Middle East and Africa ¹	1,783.8	1,785.8
Americas	802.1	801.3
Asia and Oceania	27.7	33.6
Total	2,613.6	2,620.7

¹ Iceland accounts for EUR 286.6 million (31 December 2022: EUR 278.2 million).

Total assets exclude the Group's cash pool which the Group manages at a corporate level. Capital expenditures include investments in property, plant and equipment, right of use assets and intangible assets (including capitalized technology and development costs, refer to note 12).

Capital expenditure	YTD 2023	YTD 2022
Europe, Middle East and Africa ¹	68.8	59.3
Americas	11.0	8.3
Asia and Oceania	0.6	0.4
Total	80.4	68.0

¹ Iceland accounts for EUR 10.1 million (2022: EUR 10.3 million).

Cash capital expenditures are made up of capital expenditures excluding the investments in right of use assets. Cash capital expenditures for the nine-month period ended 30 September 2023 amount to EUR 68.1 million (2022: EUR 60.6 million).

6 Revenues

Revenues

The Group's revenue is derived from contracts with customers. Within the segments and within the operating companies, Marel is not relying on any individual major customers.

Disaggregation of revenue

In the following table, revenue is disaggregated by primary geographical markets (revenue is allocated based on the country where the customer is located):

Revenue by geographical markets	YTD 2023	YTD 2022
Europe, Middle East and Africa ¹	622.5	576.8
Americas	520.0	506.6
Asia and Oceania	130.9	136.1
Total	1,273.4	1,219.5

¹ Iceland accounts for EUR 9.0 million (2022: EUR 13.3 million).

In the following table, revenue is disaggregated by equipment revenue (comprised of revenue from greenfield and large projects, standard equipment and modernization equipment) and aftermarket revenue (comprised of maintenance, service and spare parts):

Revenue by business mix	YTD 2023	YTD 2022
Equipment revenue	688.0	720.8
Aftermarket revenue	585.4	498.7
Total	1,273.4	1,219.5

Trade receivables and contract balances

The following table provides information about receivables, contract assets and contract liabilities from contracts with customers.

Trade receivables and contract balances	30/09 2023	31/12 2022
Trade receivables	217.1	218.3
Contract assets	55.1	65.8
Contract liabilities	(289.1)	(324.3)

No information is provided about remaining performance obligations at 30 September 2023 that have an original expected duration of one year or less, as allowed by IFRS 15 'Revenue from Contracts with Customers'.

7 Expenses by nature

Expenses by nature	YTD 2023	YTD 2022
Cost of goods sold	454.1	446.1
Employee benefits	514.5	492.6
Other personnel expenses	23.6	22.3
Depreciation, amortization and impairment	68.8	56.8
Other ¹	144.6	142.8
Total	1,205.6	1,160.6

¹ Other expenses include mainly consultancy, IT, maintenance, marketing, outsourcing services, travel and utilities.

8 Net finance costs

Net finance costs	YTD 2023	YTD 2022
Finance costs:		
Interest on borrowings	(37.8)	(8.6)
Interest on leases	(0.9)	(0.8)
Other finance expenses	(4.6)	(2.9)
Subtotal finance costs	(43.3)	(12.3)
Finance income:		
Interest income	1.2	0.9
Net foreign exchange gain	2.4	14.0
Subtotal finance income	3.6	14.9
Total	(39.7)	2.6

9 Income tax

Income tax expense is recognized at an amount determined by multiplying the profit (loss) before tax for the interim reporting period by management's best estimate of the weighted average annual income tax rate expected for the full financial year, adjusted for the tax effect of certain items recognized in the interim period. As such, the effective tax rate in the Condensed Consolidated Interim Financial Statements may differ from the effective tax rate for the Annual Consolidated Financial Statements.

The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax laws and prior experience.

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the consolidated companies as shown in the next table.

Reconciliation of applicable to effective income tax	YTD		YTD	
	2023	%	2022	%
Result before income tax	27.7		52.8	
Income tax using Icelandic rate	(5.5)	20.0	(10.6)	20.0
Effect of tax rates in other jurisdictions	(0.8)	2.7	(3.4)	6.5
Weighted average applicable tax	(6.3)	22.7	(14.0)	26.5
Foreign exchange effect Iceland	0.5	(1.8)	0.5	(0.9)
Research and development tax incentives	2.4	(8.7)	3.7	(7.0)
Other permanent differences	(1.1)	4.0	(1.5)	2.8
(Impairment)/reversal of tax losses	(0.4)	1.4	(0.4)	0.8
Effect of changes in tax rates	-	-	(0.1)	0.2
Others	(0.5)	1.8	(0.8)	1.5
Tax charge included in the Consolidated Statement of Income	(5.4)	19.4	(12.6)	23.9

10 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to Shareholders by the weighted average number of ordinary shares in issue during the period, excluding ordinary shares purchased by the Company and held as treasury shares.

Basic earnings per share (EUR cent per share)	YTD 2023	YTD 2022
Net result attributable to Shareholders (EUR millions)	22.3	40.2
Weighted average number of outstanding shares issued (millions)	753.4	754.8
Basic earnings per share (EUR cent per share)	2.96	5.33

The diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

The Company has one category of dilutive potential ordinary shares: stock options. For the stock options a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding stock options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the stock options.

Diluted earnings per share (EUR cent per share)	YTD 2023	YTD 2022
Net result attributable to Shareholders (EUR millions)	22.3	40.2
Weighted average number of outstanding shares issued (millions)	753.4	754.8
Adjustments for stock options (millions)	0.6	4.4
Weighted average number of outstanding shares for diluted earnings per share (millions)	754.0	759.2
Diluted earnings per share (EUR cent per share)	2.96	5.29

11 Property, plant and equipment

	Land & buildings	Plant & machinery	Vehicles & equipment	Under construction	Total
At 1 January 2023					
Cost	293.1	178.0	73.3	29.2	573.6
Accumulated depreciation	(87.6)	(103.2)	(55.7)	-	(246.5)
Net book value	205.5	74.8	17.6	29.2	327.1
Nine months ended 30 September 2023					
Opening net book value	205.5	74.8	17.6	29.2	327.1
Divestments	(0.3)	(0.3)	(0.2)	-	(0.8)
Effect of movements in exchange rates	1.5	0.7	0.1	0.0	2.3
Additions	3.5	6.4	5.0	26.1	41.0
Business combinations, note 4	-	-	0.1	-	0.1
Transfer between categories	16.1	4.1	0.4	(20.6)	-
Depreciation	(6.5)	(10.6)	(4.0)	-	(21.1)
Closing net book value	219.8	75.1	19.0	34.7	348.6
At 30 September 2023					
Cost	313.3	187.0	78.2	34.7	613.2
Accumulated depreciation	(93.5)	(111.9)	(59.2)	-	(264.6)
Net book value	219.8	75.1	19.0	34.7	348.6

12 Goodwill and intangible assets

	Goodwill	Technology & development costs	Customer relations, patents & trademarks	Other intangibles	Total intangible assets
At 1 January 2023					
Cost	859.2	469.4	388.0	101.7	959.1
Accumulated amortization	-	(211.8)	(104.1)	(80.9)	(396.8)
Net book value	859.2	257.6	283.9	20.8	562.3
Nine months ended 30 September 2023					
Opening net book value	859.2	257.6	283.9	20.8	562.3
Business combinations, note 4	5.2	1.1	3.4	-	4.5
Effect of movements in exchange rates	2.4	1.1	1.8	0.1	3.0
Additions	-	21.7	-	5.4	27.1
Transfer between categories	-	-	(0.4)	0.4	-
Impairment charge	-	-	-	(0.9)	(0.9)
Amortization	-	(16.5)	(14.1)	(5.5)	(36.1)
Closing net book value	866.8	265.0	274.6	20.3	559.9
At 30 September 2023					
Cost	866.8	494.1	393.3	107.4	994.8
Accumulated amortization	-	(229.1)	(118.7)	(87.1)	(434.9)
Net book value	866.8	265.0	274.6	20.3	559.9

Impairment testing

The Group tested at the end of 2022 whether goodwill and capitalized development costs had suffered any impairment. The conclusion was there were no triggers indicating that impairment was necessary. At 30 September 2023, there is no reason to deviate from the conclusions taken at year end.

13 Equity

Share capital	Ordinary	Treasury	Outstanding
	shares	shares	number of
	(thousands)	(thousands)	shares
At 1 January 2023	771,008	(18,293)	752,715
Treasury shares - used	-	1,236	1,236
At 30 September 2023	771,008	(17,057)	753,951
	100.00%	2.21%	97.79%

Class of share capital	30/09	31/12
	2023	2022
Nominal value	6.7	6.7
Share premium reserve	426.8	426.9
Reserve for share-based payments	15.7	13.3
Total share premium reserve	442.5	440.2

Dividends

In March 2023, a dividend of EUR 11.7 million (EUR 1.56 cents per share) was declared to the shareholders for the operational year 2022. This corresponds to approximately 20% of net result for the operational year 2022 (in Q1 2022, a dividend of EUR 38.7 million (EUR 5.12 cents per share) was declared and paid for the operational year 2021). The dividend was fully paid in Q2 2023.

Treasury shares

In 2023, Marel used 1.2 million treasury shares to fulfill obligations of a share based compensation program granted to the Wenger employees as agreed during the acquisitions and to fulfill obligations of stock option agreements to its employees.

Other reserves

Other reserves in shareholder's equity include the following reserves:

Other reserves	Hedge reserve	Translation reserve	Total other reserves
Balance at 1 January 2023	(0.0)	(33.4)	(33.4)
Total other comprehensive income	5.6	1.3	6.9
Balance at 30 September 2023	5.6	(32.1)	(26.5)

Limitation in the distribution of Shareholders' equity

As at 30 September 2023, pursuant to Icelandic law, certain limitations exist relating to the distribution of shareholders' equity. Such limitations relate to legal reserves required by Icelandic law included under retained earnings for capitalized intangible assets related to product development projects and for legal reserves relating to any legal or economic restrictions to the ability of affiliated companies to transfer funds to the parent company in the form of dividends.

The legal reserve included under retained earnings for capitalized intangible assets related to product development projects amounted to EUR 109.7 million as at 30 September 2023 (31 December 2022: EUR 102.8 million).

Since the profits retained in Marel hf's subsidiaries can be distributed and received in Iceland, no legal reserve for any legal or economic restrictions to the ability of affiliated companies to transfer funds to the parent company in the form of dividends is required.

The amount of the legal reserve for the share of profit of affiliates is reduced by dividends received from those companies and those dividends from them which can be claimed. Therefore Marel could, based on its control as the parent company, decide to let its subsidiaries pay dividends. The dividends would lower the amount of legal reserves within equity and therefore leave more room for Marel to make dividend payments to its shareholders. The provision of the Icelandic Financial Statement Act No. 3/2006 does not prevent Marel from making dividend payments to its shareholders as the Company has sufficient retained earnings from previous years.

14 Borrowings and lease liabilities

	30/09 2023	31/12 2022
Borrowings and lease liabilities		
Borrowings	769.4	729.8
Lease liabilities	30.0	30.3
Non-current	799.4	760.1
Borrowings	121.0	121.5
Lease liabilities	11.5	10.8
Current	132.5	132.3
Total	931.9	892.4
Borrowings	890.4	851.3
Lease liabilities	41.5	41.1
Total	931.9	892.4

The Group loan agreements contain restrictive covenants, relating to interest cover and leverage. At 30 September 2023 and 31 December 2022 the Group complies with all restrictive covenants.

Marel signed a two-year extension to its EUR 700.0 million sustainability-linked revolving credit facility. The term for

the credit facility was for five years maturing in 2025, with two one-year extension options. These options have now been utilized, extending the credit facility by two years with final maturity in February 2027.

In addition, Marel signed a new EUR 150.0 million term loan with the same margins and maturity as the USD 300.0 million term loan previously announced in November 2022. The maturity of the new term loan is November 2025, with two one-year extension options, subject to lenders approval. The new term loan is signed with Marel's long standing partners: ABN AMRO, BNP Paribas, Danske Bank, HSBC, ING, and Rabobank.

The Group has the following headroom in committed facilities:

	30/09 2023	31/12 2022
Available headroom		
Expiring within one year	-	-
Expiring beyond one year	428.5	243.8
Total	428.5	243.8

Borrowings and lease liabilities in currency recorded in EUR at 30 September 2023

	Capitalized			Total
	Borrowings	finance charges	Lease liabilities	
Liabilities in EUR	550.0	(3.4)	13.5	560.1
Liabilities in USD	344.6	(1.6)	11.1	354.1
Liabilities in other currencies	0.8	-	16.9	17.7
Total	895.4	(5.0)	41.5	931.9
Current maturities	(123.1)	2.1	(11.5)	(132.5)
Non-current maturities	772.3	(2.9)	30.0	799.4

Borrowings and lease liabilities in currency recorded in EUR at 31 December 2022

	Capitalized			Total
	Borrowings	finance charges	Lease liabilities	
Liabilities in EUR	510.1	(1.3)	14.0	522.8
Liabilities in USD	343.0	(1.4)	8.9	350.5
Liabilities in other currencies	0.9	-	18.2	19.1
Total	854.0	(2.7)	41.1	892.4
Current maturities	(123.2)	1.7	(10.8)	(132.3)
Non-current maturities	730.8	(1.0)	30.3	760.1

Annual maturity of non-current borrowings and lease liabilities at 30 September 2023

	Capitalized			Total
	Borrowings	finance charges	Lease liabilities	
Between 1 and 2 years	3.2	(2.0)	11.0	12.2
Between 2 and 3 years	301.9	(0.9)	6.7	307.7
Between 3 and 4 years	463.2	-	3.7	466.9
Between 4 and 5 years	1.0	-	4.4	5.4
After 5 years	3.0	-	4.2	7.2
Total	772.3	(2.9)	30.0	799.4

Annual maturity of non-current borrowings and lease liabilities at 31 December 2022	Capitalized			Total
	Borrowings	finance charges	Lease liabilities	
Between 1 and 2 years	1.7	(0.6)	10.4	11.5
Between 2 and 3 years	722.8	(0.4)	6.5	728.9
Between 3 and 4 years	1.3	-	4.0	5.3
Between 4 and 5 years	1.1	-	4.9	6.0
After 5 years	3.9	-	4.5	8.4
Total	730.8	(1.0)	30.3	760.1

15 Financial instruments

Fair value of financial assets and liabilities	Carrying amount	Fair value	Level 1	Level 2	Level 3
At 30 September 2023					
Cash and cash equivalents	60.0	60.0	-	-	-
Trade receivables, other receivables and prepayments	309.4	309.4	-	-	-
Other non-current financial assets	3.7	3.7	-	-	3.7
Interest rate swaps	5.7	5.7	-	5.7	-
Forward exchange contracts	1.9	1.9	-	1.9	-
Subtotal financial assets	380.7	380.7	-	7.6	3.7
Forward exchange contracts	(0.3)	(0.3)	-	(0.3)	-
Borrowings	(890.4)	(890.4)	-	-	-
Trade and other payables	(295.3)	(295.3)	-	-	-
Subtotal financial liabilities	(1,186.0)	(1,186.0)	-	(0.3)	-
Total	(805.3)	(805.3)	-	7.3	3.7

Fair value of financial assets and liabilities	Carrying amount	Fair value	Level 1	Level 2	Level 3
At 31 December 2022					
Cash and cash equivalents	75.7	75.7	-	-	-
Trade receivables, other receivables and prepayments	317.3	317.3	-	-	-
Other non-current financial assets	3.7	3.7	-	-	3.7
Interest rate swaps	3.3	3.3	-	3.3	-
Subtotal financial assets	400.0	400.0	-	3.3	3.7
Forward exchange contracts	(3.5)	(3.5)	-	(3.5)	-
Borrowings	(851.3)	(851.3)	-	-	-
Trade and other payables	(324.3)	(324.3)	-	-	-
Subtotal financial liabilities	(1,179.1)	(1,179.1)	-	(3.5)	-
Total	(779.1)	(779.1)	-	(0.2)	3.7

The tables above show the carrying amounts and the estimated fair values of financial assets and liabilities, including their levels in the fair value hierarchy.

During the year there were no material transfers between individual levels of the fair value hierarchy.

The carrying amount of cash and cash equivalents, trade receivables, other receivables and prepayments, trade and other payables approximate their fair values because of the short-term nature of these instruments. The fair value of borrowings approximate their carrying amount based on the nature of these borrowings (including maturity and interest conditions).

16 Contingencies

Contingent liabilities

At 30 September 2023 the Group had contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business from which it is anticipated that no material liabilities will arise. In the ordinary course of business the Group has given guarantees amounting to EUR 35.5 million (31 December 2022: EUR 54.3 million) to third parties.

Legal proceedings

As part of doing business and acquisitions the Group is involved in claims and litigations, under such indemnities and guarantees. These claims are pending and all are contested. Provisions are recognized when an outflow of economic benefits for settlement is probable and the amount can be estimated reliably. It should be understood that, in light of possible future developments, such as (a) potential additional lawsuits, (b) possible future settlements, and (c) rulings or judgments in pending lawsuits, certain cases may result in additional liabilities and related costs.

At this point in time, Marel cannot estimate any additional amount of loss or range of loss in excess of the recorded amounts with sufficient certainty to allow such amount or range of amounts to be meaningful. Moreover, if and to the extent that the contingent liabilities materialize, they are often resolved over a number of years and the timing of such payments cannot be predicted with confidence. While the outcome of said cases, claims and disputes cannot be predicted with certainty, we believe, based upon legal advice and information received, that the final outcome will not materially affect our consolidated financial position but could be material to our results of operations or cash flows in any one accounting period.

Environmental remediation

The Company and its subsidiaries are subject to environmental laws and regulations. Under these laws, the Company and/or its subsidiaries may be required to remediate the effects of certain incidents on the environment.

17 Related party transactions

At 30 September 2023 and 31 December 2022 there are no loans to the members of the Board of Directors and the CEO. In addition, there were no transactions carried out (purchases of goods and services) between the Group and members of the Board of Directors nor the CEO in the nine-month period ended 30 September 2023 and 2022.

18 Subsequent events

No significant events have taken place since the reporting date, 30 September 2023.

Appendices

1 Quarterly results

	2023 Q3	2023 Q2	2023 Q1	2022 Q4	2022 Q3
Revenues	403.6	422.4	447.4	489.2	450.6
Cost of sales	(260.5)	(280.0)	(294.7)	(325.1)	(301.9)
Gross profit	143.1	142.4	152.7	164.1	148.7
Selling and marketing expenses	(59.5)	(62.1)	(64.4)	(60.0)	(63.5)
General and administrative expenses	(29.2)	(32.7)	(37.0)	(38.2)	(36.9)
Research and development expenses	(26.8)	(30.5)	(28.2)	(27.8)	(29.2)
Result from operations (EBIT)	27.6	17.1	23.1	38.1	19.1
Net finance costs	(15.1)	(11.7)	(12.9)	(15.6)	1.1
Share of result of associates	(0.0)	(0.2)	(0.2)	(0.2)	(0.1)
Impairment loss of associates	-	-	-	-	(7.0)
Result before income tax	12.5	5.2	10.0	22.3	13.1
Income tax	(2.4)	(2.1)	(0.9)	(3.8)	(4.2)
Net result for the period	10.1	3.1	9.1	18.5	8.9
Result from operations before depreciation & amortization (EBITDA)	50.2	40.1	46.3	62.9	40.7

The below table provides an overview of the quarterly adjusted result from operations and adjusted result from operations before depreciation & amortization, which management believes to be a relevant Non-IFRS measurement, as mentioned in note 3.

	2023 Q3	2023 Q2	2023 Q1	2022 Q4	2022 Q3
Revenues	403.6	422.4	447.4	489.2	450.6
Cost of sales	(260.1)	(274.2)	(286.2)	(313.4)	(288.6)
Gross profit	143.5	148.2	161.2	175.8	162.0
Selling and marketing expenses	(54.3)	(56.4)	(60.1)	(54.3)	(57.0)
General and administrative expenses	(28.6)	(31.5)	(34.8)	(35.6)	(32.2)
Research and development expenses	(24.3)	(26.5)	(26.1)	(25.0)	(26.6)
Adjusted result from operations¹	36.3	33.8	40.2	60.9	46.2
Non-IFRS adjustments	(8.7)	(16.7)	(17.1)	(22.8)	(27.1)
Result from operations (EBIT)	27.6	17.1	23.1	38.1	19.1
Adjusted result from operations before depreciation & amortization (EBITDA)	52.1	49.9	56.5	77.9	61.3

¹ Result from operations is adjusted for PPA related costs, including depreciation and amortization and acquisition related expenses. In Q3 2022, Q4 2022, Q2 2023 and Q3 2023, result from operations is adjusted for restructuring costs.

2 Definitions and abbreviations

EBIT

Earnings before interest and tax

EBITDA

Earnings before interest, tax, depreciation and amortization

IAS

International Accounting Standards

IFRS

International Financial Reporting Standards

PPA

Purchase Price Allocation

SG&A

Sales, General and Administrative

STEM

Science, Technology, Engineering and Mathematics